



Rocky Mountain Oracle Users Group

RMOUG TREASURER'S REPORT

Period: March 1 – March 31, 2017

Prepared by John Jeunnette with input from Peggy King

SUMMARY/COMMENTS

Month-end account balances are listed below. Income and expense summary data for the current period and year-to-date follow. All Training Days income transactions are complete.

The Treasurer has reviewed the expense transactions for the period and they are in line with expectations. \$4000 has been transferred from savings into the Scholarship Fund to maintain a minimum balance and to have funds available for disbursement.

Income for period includes membership income, savings account interest, and Training Days registration and sponsorships.

Expenses for the period include normal operating expenses plus Training Days management and production costs.

Year to date we continue to lose money.

Investment income for the month continues to meet expectations.

BANK ACCOUNTS, BALANCES MARCH 31, 2017

ACCOUNT	BALANCE	NOTES
Primary Checking	\$39,841.19	
Scholarship Fund	\$10,704.83	
Savings	\$15,336.62	
Investment Account	\$51,520.41	
Total:	\$117,403.05	

Rocky Mountain Oracle Users Group (RMOUG) Profit and Loss

March 2017

		Total
Income		
4100 Program Revenues		
4110 Registration		1,350.00
4130 Sponsorships		11,000.00
Total 4100 Program Revenues	\$	12,350.00
4200 Membership Dues		
4210 Renewal Members		75.00
4220 New Members		300.00
Total 4200 Membership Dues	\$	375.00
4300 Other Revenues		
4320 Interest Income		0.46
Total 4300 Other Revenues	\$	0.46
Total Income	\$	12,725.46
Cost of Goods Sold		
5000 Budgeted Direct Expenses		
5200 Conference Expenses		106.00
5270 Conference Supplies		647.50
Total 5200 Conference Expenses	\$	753.50
5400 Event Management Expenses		
5410 Management Fees		4,500.00
5430 Registration Expenses		669.89
5440 Postage & Shipping		462.96
5450 Web Support		60.00
5470 Travel		1,933.20
Total 5400 Event Management Expenses	\$	7,626.05
5600 Printing & Reproduction		205.74
Total 5000 Budgeted Direct Expenses	\$	8,585.29
Total Cost of Goods Sold	\$	8,585.29
Gross Profit	\$	4,140.17
Expenses		
7000 Operating Expenses		

7090 Credit Card Discounts		1,111.75
7240 Outside Services		
7242 Services - Peggy King		3,941.87
Total 7240 Outside Services	\$	3,941.87
7340 Small Equipment		178.64
Total 7000 Operating Expenses	\$	5,232.26
Total Expenses	\$	5,232.26
Net Operating Income	-\$	1,092.09
Net Income	-\$	1,092.09

Rocky Mountain Oracle Users Group (RMOUG)
Profit and Loss
 Year to Date

	June 2016 - March 2017	June 2015 - March 2016
Income		
4100 Program Revenues		435.00
4110 Registration	123,590.63	146,862.36
4120 Exhibitors	25,087.00	28,800.00
4130 Sponsorships	23,999.00	29,605.00
4140 Vendor Presentation	1,649.00	750.00
4160 Food Rebate for Training Days		4,081.84
4190 Other	600.00	2,740.00
Total 4100 Program Revenues	\$ 174,925.63	213,274.20
4200 Membership Dues		
4210 Renewal Members	18,180.00	19,765.00
4220 New Members	4,985.00	3,270.00
Total 4200 Membership Dues	\$ 23,165.00	23,035.00
4250 Advertising	150.00	-95.00
4300 Other Revenues		
4320 Interest Income	10.66	27.39
4340 Meeting Income	2,140.00	267.00
4360 Scholarships Received		301.00
Total 4300 Other Revenues	\$ 2,150.66	595.39
Total Income	\$ 200,391.29	237,269.59
Cost of Goods Sold		
5000 Budgeted Direct Expenses		
5200 Conference Expenses	106.00	1,920.00
5210 Gifts & Honorariums	323.34	194.00
5220 Committee Travel/Expenses	100.00	663.02
5240 Insurance (Convention Center)	810.59	787.93
5270 Conference Supplies	689.47	199.90
Total 5200 Conference Expenses	\$ 2,029.40	3,764.85
5300 Conference Site Expenses		
5310 Site Expenses (Nondiscretion)	41,809.63	35,270.52
5320 Site Expenses (Discretionary)	702.00	
5330 Internet Access Fees	435.00	
Total 5300 Conference Site Expenses	\$ 42,946.63	35,270.52

5400 Event Management Expenses		
5410 Management Fees	29,866.70	34,905.00
5430 Registration Expenses	1,538.48	1,685.32
5440 Postage & Shipping	501.39	1,995.28
5450 Web Support	3,560.00	2,890.00
5470 Travel	6,616.90	4,430.17
Total 5400 Event Management Expenses	\$ 42,083.47	45,905.77
5500 Meals Expense		
5510 Meals for Attendees	62,364.61	65,780.09
5520 Meals (Discretionary)	75.00	5,383.24
Total 5500 Meals Expense	\$ 62,439.61	71,163.33
5600 Printing & Reproduction	5,023.60	5,761.94
5800 Miscellaneous Direct Expenses		848.05
Total 5000 Budgeted Direct Expenses	\$ 154,522.71	162,714.46
Total Cost of Goods Sold	\$ 154,522.71	162,714.46
Gross Profit	\$ 45,868.58	74,555.13
Expenses		
6316 Room Rental (deleted)		14,884.13
7000 Operating Expenses		
7010 Accounting and Tax Preparation		1,260.00
7040 Auto Expenses	27.00	
7050 Bank Service Charges	61.00	149.10
7090 Credit Card Discounts	6,888.24	4,355.89
7110 Dues & Subscriptions	10.00	60.00
7170 Insurance	512.00	61.00
7200 Meetings & Conferences		
7202 Internet Conference	7,291.27	8,595.00
Total 7200 Meetings & Conferences	\$ 7,291.27	8,595.00
7210 Meals & Entertainment	5,184.92	
7220 Miscellaneous	301.50	201.50
7230 Office Supplies	111.99	
7240 Outside Services		
7242 Services - Peggy King	17,838.45	15,586.00
Total 7240 Outside Services	\$ 17,838.45	15,586.00
7260 Postage and Delivery	88.84	389.36
7290 Professional Fees	1,080.00	190.90
7330 Scholarships	7,000.00	2,000.00
7340 Small Equipment	178.64	
7410 Board Meetings		
7412 Meals	20.98	173.44
Total 7410 Board Meetings	\$ 20.98	173.44
7420 Newsletter		
7424 Postage	345.77	433.28

7425 Production		7,739.12	16,239.49
Total 7420 Newsletter	\$	8,084.89	16,672.77
7440 Quarterly Meeting			
7441 Meals		2,493.98	748.39
7444 Quarterly Meeting – Heidi			499.00
7446 Facility Rental		1,175.00	4,510.93
7447 Quarterly Meeting Travel		414.07	1,994.39
Total 7440 Quarterly Meeting	\$	4,083.05	7,823.71
7450 SIGs		179.88	554.88
7451 Meals			353.16
7452 Postage			5.00
Total 7450 SIGs			913.04
7460 Information Systems			
7461 Services		1,015.99	361.75
Total 7460 Information Systems	\$	1,015.99	361.75
Total 7000 Operating Expenses	\$	59,958.64	58,991.46
Total Expenses	\$	59,958.64	73,875.59
Net Operating Income	-\$	14,090.06	679.52
Net Income	-\$	14,090.06	679.54