



Rocky Mountain Oracle Users Group

RMOUG TREASURER'S REPORT

Period: February 1 – February 28, 2017

Prepared by John Jeunnette with input from Peggy King

SUMMARY/COMMENTS

Month-end account balances are listed below. Income and expense summary data for the current period follow. Peggy is working on the income detail from the flood of credit card charges for Training Days.

The Treasurer has reviewed the expense transactions for the period and they are in line with expectations. \$2000 has been transferred from savings into the Scholarship Fund to maintain a minimum balance.

Income for period includes membership income, savings account interest, and Training Days registration and sponsorships.

Expenses for the period include normal operating expenses, newsletter production and distribution expenses, plus significant Training Days management and production costs.

Investment income for the month has risen to expected levels.

BANK ACCOUNTS, BALANCES FEBRUARY 28, 2017

ACCOUNT	BALANCE	NOTES
Primary Checking	\$59,003.65	
Scholarship Fund	\$6,704.83	
Savings	\$19,336.16	
Investment Account	\$51,459.23	
Total:	\$136,503.87	

Rocky Mountain Oracle Users Group (RMOUG)
Profit and Loss
 February 2017

	Total
Income	
4100 Program Revenues	
4110 Registration	898.13
Total 4100 Program Revenues	\$ 898.13
4200 Membership Dues	
4220 New Members	300.00
Total 4200 Membership Dues	\$ 300.00
4300 Other Revenues	
4320 Interest Income	0.48
Total 4300 Other Revenues	\$ 0.48
Sales of Product Income	12,758.00
Uncategorized Income	12,312.50
Total Income	\$ 26,269.11
Cost of Goods Sold	
5000 Budgeted Direct Expenses	
5200 Conference Expenses	
5210 Gifts & Honorariums	323.34
5270 Conference Supplies	41.97
Total 5200 Conference Expenses	\$ 365.31
5300 Conference Site Expenses	
5310 Site Expenses (Nondiscretion)	23,443.90
5320 Site Expenses (Discretionary)	702.00
Total 5300 Conference Site Expenses	\$ 24,145.90
5400 Event Management Expenses	
5410 Management Fees	11,866.70
5430 Registration Expenses	868.59
5440 Postage & Shipping	37.02
5450 Web Support	120.00
5470 Travel	4,683.70
Total 5400 Event Management Expenses	\$ 17,576.01
5500 Meals Expense	

5510 Meals for Attendees		62,364.61
5520 Meals (Discretionary)		75.00
Total 5500 Meals Expense	\$	62,439.61
5600 Printing & Reproduction		3,504.79
Total 5000 Budgeted Direct Expenses	\$	108,031.62
Total Cost of Goods Sold	\$	108,031.62
Gross Profit	-\$	81,762.51
Expenses		
7000 Operating Expenses		
7090 Credit Card Discounts		3,721.11
7170 Insurance		512.00
7200 Meetings & Conferences		
7202 Internet Conference		7,291.27
Total 7200 Meetings & Conferences	\$	7,291.27
7210 Meals & Entertainment		5,160.60
7220 Miscellaneous		201.50
7230 Office Supplies		12.99
7240 Outside Services		
7242 Services - Peggy King		1,722.50
Total 7240 Outside Services	\$	1,722.50
7260 Postage and Delivery		6.84
7450 SIGs		89.94
Total 7000 Operating Expenses	\$	18,718.75
Total Expenses	\$	18,718.75
Net Operating Income	-\$	100,481.26
Net Income	-\$	100,481.26

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**Rocky Mountain Oracle Users Group
(RMOUG)
Profit and Loss
Year to Date**

	June 2016 - February 2017	June 2015 - February 2016
Income		
4100 Program Revenues	2,760.00	435.00
4110 Registration	100,643.13	137,402.36
4120 Exhibitors	20,389.00	28,800.00
4130 Sponsorships	12,999.00	29,555.00
4140 Vendor Presentation	1,399.00	750.00
4190 Other	290.00	1,870.00
Total 4100 Program Revenues	138,480.13	198,812.36
4200 Membership Dues		
4210 Renewal Members	17,430.00	18,870.00
4220 New Members	4,385.00	3,045.00
Total 4200 Membership Dues	21,815.00	21,915.00
4250 Advertising	150.00	-95.00
4300 Other Revenues		
4320 Interest Income	10.20	20.95
4340 Meeting Income	2,140.00	267.00
4360 Scholarships Received		301.00
Total 4300 Other Revenues	2,150.20	588.95
4900 Misc. Income		460.00
Sales of Product Income	12,758.00	
Uncategorized Income	12,312.50	
Total Income	187,665.83	221,681.31
Cost of Goods Sold		
5000 Budgeted Direct Expenses		
5200 Conference Expenses		1,920.00
5210 Gifts & Honorariums	323.34	194.00
5220 Committee Travel/Expenses	100.00	663.02
5240 Insurance (Convention Center)	810.59	787.93
5270 Conference Supplies	41.97	
Total 5200 Conference Expenses	1,275.90	3,564.95
5300 Conference Site Expenses		

5310 Site Expenses (Nondiscretion)	41,809.63	18,098.35
5320 Site Expenses (Discretionary)	702.00	
5330 Internet Access Fees	435.00	
Total 5300 Conference Site Expenses	42,946.63	18,098.35
5400 Event Management Expenses		
5410 Management Fees	25,366.70	22,500.00
5430 Registration Expenses	868.59	362.04
5440 Postage & Shipping	38.43	1,105.09
5450 Web Support	3,500.00	3,757.00
5470 Travel	4,683.70	312.98
Total 5400 Event Management Expenses	34,457.42	28,037.11
5500 Meals Expense		
5510 Meals for Attendees	62,364.61	67,809.50
5520 Meals (Discretionary)	75.00	5,383.24
Total 5500 Meals Expense	62,439.61	73,192.74
5600 Printing & Reproduction	4,817.86	2,441.30
Total 5000 Budgeted Direct Expenses	145,937.42	125,334.45
Total Cost of Goods Sold	145,937.42	125,334.45
Gross Profit	41,728.41	96,346.86
Expenses		
6300 Training Expenses		
6316 Room Rental (deleted)		14,884.13
Total 6300 Training Expenses		14,884.13
7000 Operating Expenses		
7010 Accounting and Tax Preparation		1,260.00
7040 Auto Expenses	27.00	
7050 Bank Service Charges	61.00	149.10
7090 Credit Card Discounts	5,776.49	2,935.48
7110 Dues & Subscriptions	10.00	60.00
7170 Insurance	512.00	61.00
7200 Meetings & Conferences		
7202 Internet Conference	7,291.27	8,595.00
Total 7200 Meetings & Conferences	7,291.27	8,595.00
7210 Meals & Entertainment	5,184.92	
7220 Miscellaneous	301.50	201.50
7230 Office Supplies	111.99	
7240 Outside Services		
7242 Services - Peggy King	13,896.58	13,280.50
Total 7240 Outside Services	13,896.58	13,280.50
7260 Postage and Delivery	88.84	59.04
7270 Printing and Reproductions		198.00
7290 Professional Fees	1,080.00	130.90
7330 Scholarships	7,000.00	2,000.00

7410 Board Meetings		
7412 Meals	20.98	173.44
Total 7410 Board Meetings	20.98	173.44
7420 Newsletter		
7424 Postage	345.77	
7425 Production	7,739.12	12,461.82
Total 7420 Newsletter	8,084.89	12,461.82
7440 Quarterly Meeting		
7441 Meals	2,493.98	748.39
7444 Quarterly Meeting - Heidi		499.00
7446 Facility Rental	1,175.00	4,510.93
7447 Quarterly Meeting Travel	414.07	1,835.19
Total 7440 Quarterly Meeting	4,083.05	7,664.51
7450 SIGs	179.88	554.88
7451 Meals		326.00
7452 Postage		5.00
Total 7450 SIGs		885.88
7460 Information Systems		
7461 Services	1,015.99	323.76
Total 7460 Information Systems	1,015.99	323.76
Total 7000 Operating Expenses	54,726.38	50,439.93
Total Expenses	54,726.38	65,324.06
Net Operating Income	- 12,997.97	31,022.80
Net Income	- 12,997.97	31,022.80

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