



# Rocky Mountain Oracle Users Group

## RMOUG TREASURER'S REPORT

Period: April 1 – April 30, 2017

Prepared by John Jeunnette with input from Peggy King

### SUMMARY/COMMENTS

Month-end account balances are listed below. Income and expense summary data for the current period and year-to-date follow.

The Treasurer has reviewed the expense transactions for the period and they are in line with expectations. No check was written to the Executive Director this month so expenses are lower than typical.

Income for period includes membership income, savings account interest, and Training Days food service rebates.

Expenses for the period include normal operating expenses with no Training Days expenses.

Year to date we continue to lose money.

Investment income for the month continues to meet expectations.

### BANK ACCOUNTS, BALANCES APRIL 30, 2017

ACCOUNT	BALANCE	NOTES
Primary Checking	\$45,962.79	
Scholarship Fund	\$10,704.83	
Savings	\$15,336.97	
Investment Account	\$52,013.57	
Total:	\$124,018.16	

## Rocky Mountain Oracle Users Group (RMOUG) Profit and Loss April 2017

	Total
<b>Income</b>	
<b>4100 Program Revenues</b>	
4110 Registration	1,155.00
4160 Food Rebate for Training Days	4,865.93
4180 Rebate Income	2,937.13
<b>Total 4100 Program Revenues</b>	<b>\$8,958.06</b>
<b>4200 Membership Dues</b>	
4210 Renewal Members	525.00
4220 New Members	75.00
<b>Total 4200 Membership Dues</b>	<b>\$600.00</b>
<b>4300 Other Revenues</b>	
4320 Interest Income	0.35
<b>Total 4300 Other Revenues</b>	<b>\$0.35</b>
<b>Total Income</b>	<b>\$9,558.41</b>
<b>Cost of Goods Sold</b>	
<b>5000 Budgeted Direct Expenses</b>	
<b>5400 Event Management Expenses</b>	
5410 Management Fees	525.00
5440 Postage & Shipping	85.10
5450 Web Support	60.00
5470 Travel	35.00
<b>Total 5400 Event Management Expenses</b>	<b>\$705.10</b>
5600 Printing & Reproduction	119.60
<b>Total 5000 Budgeted Direct Expenses</b>	<b>\$824.70</b>
<b>Total Cost of Goods Sold</b>	<b>\$824.70</b>
<b>Gross Profit</b>	<b>\$8,733.71</b>
<b>Expenses</b>	
<b>7000 Operating Expenses</b>	
7090 Credit Card Discounts	170.62

<b>Total 7000 Operating Expenses</b>	<b>\$170.62</b>
<b>Total Expenses</b>	<b>\$170.62</b>
<b>Net Operating Income</b>	<b>\$8,563.09</b>
<b>Net Income</b>	<b>\$8,563.09</b>

Saturday, May 13, 2017 07:29:33 AM GMT-7 - Accrual Basis

YEAR TO DATE INCOME AND EXPENSES

Rocky Mountain Oracle Users Group (RMOUG)

Profit and Loss

June 2016 - April 2017

	June 2016 - April 2016	June 2015 - April 2015
<b>Income</b>		
4100 Program Revenues		435.00
4110 Registration	124,745.63	146,862.36
4120 Exhibitors	25,087.00	28,800.00
4130 Sponsorships	23,999.00	29,605.00
4140 Vendor Presentation	1,649.00	750.00
4160 Food Rebate for Training Days	4,865.93	4,081.84
4180 Rebate Income	2,937.13	0.00
4190 Other	600.00	2,740.00
<b>Total 4100 Program Revenues</b>	<b>\$183,883.69</b>	<b>\$213,274.20</b>
4200 Membership Dues		
4210 Renewal Members	18,705.00	20,140.00
4220 New Members	5,060.00	3,420.00
<b>Total 4200 Membership Dues</b>	<b>\$23,765.00</b>	<b>\$23,560.00</b>
4250 Advertising	150.00	-95.00
4300 Other Revenues		
4320 Interest Income	11.01	30.40
4340 Meeting Income	2,140.00	267.00
4360 Scholarships Received		301.00
<b>Total 4300 Other Revenues</b>	<b>\$2,151.01</b>	<b>\$598.40</b>
4900 Misc. Income		<b>\$460.00</b>
<b>Total Income</b>	<b>\$209,949.70</b>	<b>\$237,797.60</b>
<b>Cost of Goods Sold</b>		
5000 Budgeted Direct Expenses		
5200 Conference Expenses		1,920.00
5210 Gifts & Honorariums	323.34	194.00
5220 Committee Travel/Expenses	100.00	663.02
5240 Insurance (Convention Center)	810.59	787.93
5270 Conference Supplies	845.47	199.90
<b>Total 5200 Conference Expenses</b>	<b>\$2,079.40</b>	<b>\$3,764.85</b>
5300 Conference Site Expenses		
5310 Site Expenses (Nondiscretion)	41,809.63	35,270.52

5320 Site Expenses (Discretionary)	702.00	0.00
5330 Internet Access Fees	435.00	0.00
<b>Total 5300 Conference Site Expenses</b>	<b>\$42,946.63</b>	<b>\$35,270.52</b>
<b>5400 Event Management Expenses</b>		
5410 Management Fees	30,391.70	34,905.00
5430 Registration Expenses	1,538.48	1,685.32
5440 Postage & Shipping	586.49	1,995.28
5450 Web Support	3,620.00	2,890.00
5470 Travel	6,651.90	4,430.17
<b>Total 5400 Event Management Expenses</b>	<b>\$42,788.57</b>	<b>\$45,905.77</b>
<b>5500 Meals Expense</b>		
5510 Meals for Attendees	62,364.61	65,780.09
5520 Meals (Discretionary)	75.00	5,383.24
<b>Total 5500 Meals Expense</b>	<b>\$62,439.61</b>	<b>\$71,163.33</b>
5600 Printing & Reproduction	5,093.20	5,761.94
5800 Miscellaneous Direct Expenses		848.05
<b>Total 5000 Budgeted Direct Expenses</b>	<b>\$155,347.41</b>	<b>\$162,714.46</b>
<b>Total Cost of Goods Sold</b>	<b>\$155,347.41</b>	<b>\$162,714.46</b>
<b>Gross Profit</b>	<b>\$54,602.29</b>	<b>\$75,083.14</b>
<b>Expenses</b>		
<b>6300 Training Expenses</b>		
6316 Room Rental (deleted)		14,884.13
<b>Total 6300 Training Expenses</b>		<b>14,884.13</b>
<b>7000 Operating Expenses</b>		
7010 Accounting and Tax Preparation		1,260.00
7040 Auto Expenses	27.00	
7050 Bank Service Charges	61.00	149.10
7090 Credit Card Discounts	7,058.86	4,376.94
7110 Dues & Subscriptions	10.00	264.00
7170 Insurance	512.00	61.00
<b>7200 Meetings &amp; Conferences</b>		
7202 Internet Conference	7,291.27	8,595.00
<b>Total 7200 Meetings &amp; Conferences</b>	<b>\$7,291.27</b>	<b>\$8,595.00</b>
7210 Meals & Entertainment	5,184.92	
7220 Miscellaneous	301.50	201.50
7230 Office Supplies	111.99	
<b>7240 Outside Services</b>		
7242 Services - Peggy King	17,838.45	16,911.00
<b>Total 7240 Outside Services</b>	<b>\$17,838.45</b>	<b>\$16,911.00</b>

7260 Postage and Delivery	88.84	389.36
7270 Printing and Reproductions		198.00
7290 Professional Fees	1,080.00	190.90
7330 Scholarships	7,000.00	2,000.00
7340 Small Equipment	178.64	
7410 Board Meetings		
7412 Meals	20.98	173.44
<b>Total 7410 Board Meetings</b>	<b>\$20.98</b>	<b>\$173.44</b>
7420 Newsletter		
7424 Postage	345.77	433.28
7425 Production	7,739.12	16,239.49
<b>Total 7420 Newsletter</b>	<b>\$8,084.89</b>	<b>\$16,672.77</b>
7440 Quarterly Meeting		
7441 Meals	2,493.98	748.39
7443 Printing		71.00
7444 Quarterly Meeting - Heidi		499.00
7446 Facility Rental	1,175.00	4,510.93
7447 Quarterly Meeting Travel	414.07	1,994.39
<b>Total 7440 Quarterly Meeting</b>	<b>\$4,083.05</b>	<b>\$7,823.71</b>
7450 SIGs	179.88	958.04
7460 Information Systems		
7461 Services	1,015.99	361.75
<b>Total 7460 Information Systems</b>	<b>\$1,015.99</b>	<b>\$361.75</b>
<b>Total 7000 Operating Expenses</b>	<b>\$60,129.26</b>	<b>\$60,586.51</b>
Uncategorized Expense		\$226.44
<b>Total Expenses</b>	<b>\$60,129.26</b>	<b>\$75,697.08</b>
<b>Net Operating Income</b>	<b>-\$5,526.97</b>	<b>-\$613.94</b>
<b>Net Income</b>	<b>-\$5,526.97</b>	<b>-\$613.94</b>

Saturday, May 13, 2017 07:32:22 AM GMT-7 - Accrual Basis