



# Rocky Mountain Oracle Users Group

## RMOUG TREASURER'S REPORT

Period: March 1 - March 31, 2016

Prepared by John Jeunnette with input from Peggy King

### SUMMARY/COMMENTS

Month-end account balances are listed below followed by income and expense details for the period.

The Treasurer has reviewed the transactions for the period and all posted transactions are in line with expectations. An updated budget with year to date data is presented below for review. Annual income and expenses distribution graphs are presented for discussion.

Income for period includes membership renewal and additional Training Days registrations and vendor payments. We received a rebate, included in income, and a refund, included as a credit in expenses, for food-related expenses for Training Days. Income for the rest of the fiscal year will be membership renewals plus any Quarterly Educational Workshop sponsorships.

Expenses for the period include the newsletter production and normal operating expenses.

We continue to carry over \$75,000 in our savings account with a very small interest return. I suggest the board move forward with the recommended investment advisor to generate a larger return. I suggest we place \$75,000 in the investment account and move \$25,000 from our primary checking account to the savings account.

### BANK ACCOUNTS, BALANCES MARCH 31, 2016

ACCOUNT	BALANCE	NOTES
Primary Checking	\$59,492.25	
Scholarship Fund	\$6,716.83	
Savings	\$76,319.63	Most of this money can be available for investment.
Total:	\$142,528.71	

### PERIOD INCOME AND EXPENSES

Rocky Mountain Oracle Users Group (RMOUG)  
Profit and Loss  
March 2016

	<b>Total</b>
Income	
4100 Program Revenues	
4110 Registration	9,460.00
4130 Sponsorships	50.00
4160 Food Rebate for Training Days	4,081.84
4190 Other	870.00
Total 4100 Program Revenues	14,461.84
4200 Membership Dues	
4210 Renewal Members	895.00
4220 New Members	75.00
Total 4200 Membership Dues	970.00
4300 Other Revenues	
4320 Interest Income	3.22
Total 4300 Other Revenues	3.22
Total Income	\$15,435.06
Cost of Goods Sold	
5000 Budgeted Direct Expenses	
5400 Event Management Expenses	
5430 Registration Expenses	58.70
5450 Web Support	102.00
5470 Travel	5.40
Total 5400 Event Management Expenses	166.10
5500 Meals Expense	
5510 Meals for Attendees	-2,029.41
Total 5500 Meals Expense	-2,029.41
5600 Printing & Reproduction	1,770.17
5800 Miscellaneous Direct Expenses	268.05
Total 5000 Budgeted Direct Expenses	174.91
Total Cost of Goods Sold	\$174.91
Gross Profit	\$15,260.15
Expenses	
7000 Operating Expenses	
7090 Credit Card Discounts	1,420.41
7240 Outside Services	

7242 Services - Peggy King	2,305.50
Total 7240 Outside Services	2,305.50
7260 Postage and Delivery	330.32
7420 Newsletter	
7424 Postage	433.28
7425 Production	3,777.67
Total 7420 Newsletter	4,210.95
7440 Quarterly Meeting	
7447 Quarterly Meeting Travel	159.20
Total 7440 Quarterly Meeting	159.20
7450 SIGs	
7451 Meals	27.16
Total 7450 SIGs	27.16
7460 Information Systems	
7461 Services	37.99
Total 7460 Information Systems	37.99
Total 7000 Operating Expenses	8,491.53
Total Expenses	\$8,491.53
Net Operating Income	\$6,768.62
Net Income	\$6,768.62

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BUDGET (JUNE, 2015 – MAY, 2016) VERSES ACTUALS (JUNE, 2015 – JANUARY, 2016)

Rocky Mountain Oracle Users Group (RMOUG)  
 Budget verses Actual  
 June 2015 - May 2016

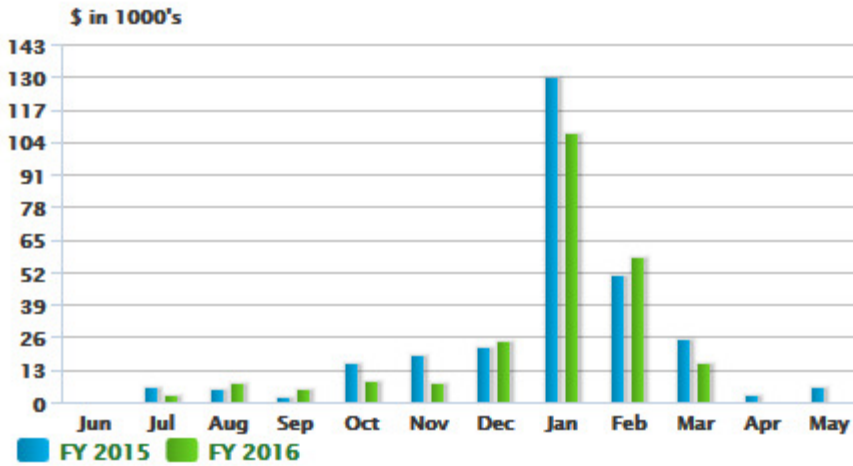
	Total	Budget YTD March, 2016	Actual YTD March, 2016
<b>Income</b>			
4100 Program Revenues	250,000.00	208,333.33	213,274.20
4200 Membership Dues	30,000.00	25,000.00	23,035.00
4300 Other Revenues	10,000.00	8333.33	1055.39
<b>Total Income</b>	<b>\$290,000.00</b>	<b>241,666.66</b>	<b>237,269.59</b>
<b>Cost of Goods Sold</b>			
5000 Budgeted Direct Expenses			
5200 Conference Expenses	4,500.00	3750.00	3,764.85
5300 Conference Site Expenses	57,000.00	47,500.00	35,270.52
5400 Event Management Expenses	62,000.00	51,666.66	45,905.77
5500 Meals Expense	86,000.00	71,666.66	71,163.33
5600 Printing & Reproduction	15,000.00	12,500.00	3,991.77
5800 Miscellaneous Direct Expense			848.05
<b>Total 5000 Budgeted Direct Expenses</b>	<b>224,500.00</b>	<b>187,083.33</b>	<b>162,714.46</b>
<b>Total Cost of Goods Sold</b>	<b>\$224,500.00</b>		<b>162,714.46</b>
<b>Gross Profit</b>	<b>\$65,500.00</b>		<b>74,555.13</b>
<b>Expenses</b>			
6300 Room Rental			14,884.13
7000 Operating Expenses			
7010 Accounting & Tax Preparation	1,700.00	1,416.66	1,260.00
7050 Bank Service Charges	750.00	625.00	149.10
7090 Credit Card Discounts	2,600.00	2,166.66	4,355.89
7100 Depreciation	600.00	500.00	
7110 Dues & Subscriptions	60.00	50.00	60.00
7170 Insurance	3,000.00	2500.00	61.00
7190 Legal Fees	200.00	166.66	
7200 Meetings and Conferences			8,595.00
7220 Miscellaneous			201.50
7230 Office Supplies	200.00	166.66	
7240 Outside Services	15,000.00	12,500.00	15,586.00

7260 Postage and Delivery	1,500.00	1,250.00	389.36
7270 Printing & Reproductions	500.00	416.66	198.00
7290 Professional Fees			190.90
7330 Scholarships	5,500.00	4,583.33	2000.00
7370 Telephone	600.00	500.00	
7410 Board Meetings	500.00	416.66	173.44
7420 Newsletter	16,000.00	13,333.33	16,672.77
7440 Quarterly Meeting	10,000.00	8,333.33	7,823.71
7450 SIGs	150.00	125.00	913.04
7460 Information Systems	2,500.00	2,083.33	361.75
Total 7000 Operating Expenses	61,300.00	51,083.33	58,991.46
Total Expenses	\$61,300.00		73,875.59
Net Income	\$ 4,200.00		679.54

#### INCOME/EXPENSE DISTRIBUTION

**Total Income:**

## Rocky Mountain Oracle Users Group (RMOUG) Previous Year Income Comparison

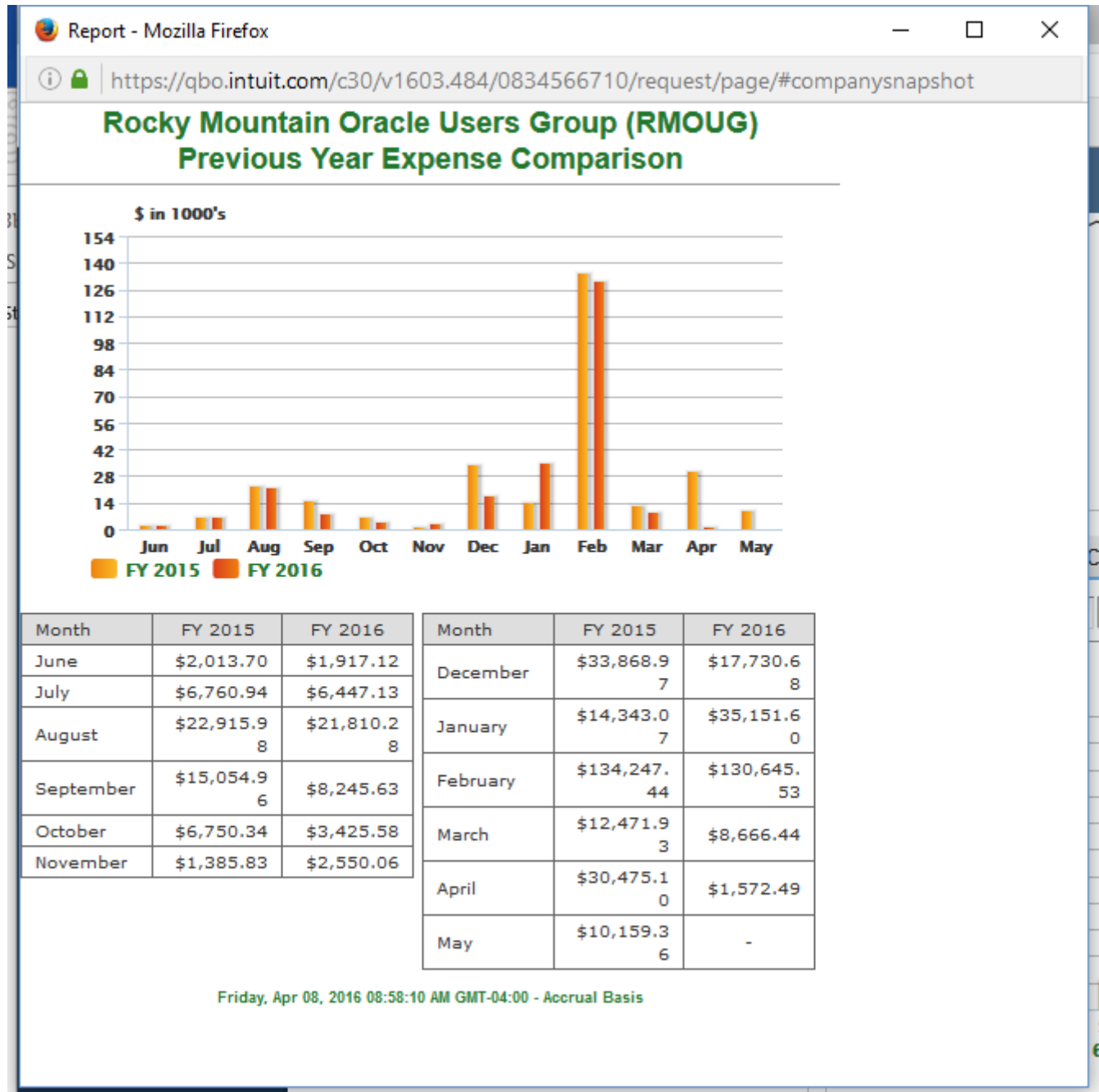


Month	FY 2015	FY 2016	Month	FY 2015	FY 2016
June	\$744.40	\$226.47	December	\$22,189.26	\$24,081.09
July	\$5,712.86	\$3,121.43	January	\$129,997.77	\$107,783.18
August	\$5,517.67	\$7,866.43	February	\$50,622.58	\$58,080.58
September	\$2,277.95	\$4,841.21	March	\$24,913.70	\$15,435.06
October	\$15,767.86	\$8,363.05	April	\$2,762.77	\$0.00
November	\$18,858.25	\$7,471.09	May	\$5,762.31	-

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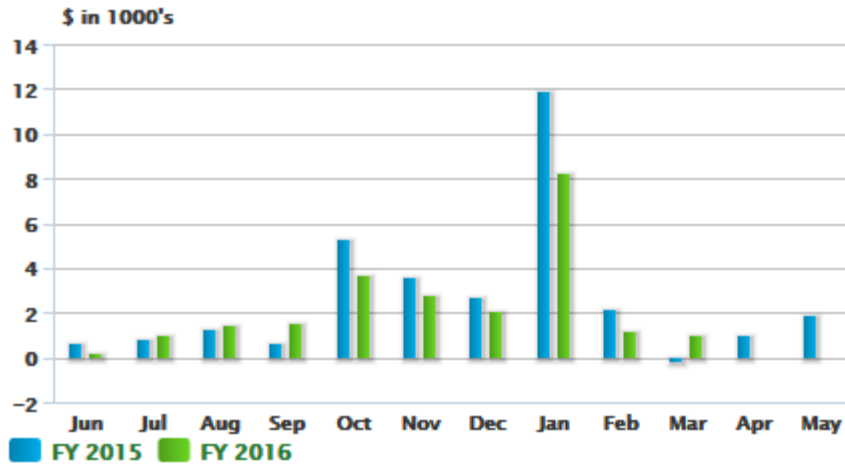
Total Expenses:



Membership Income:



## Rocky Mountain Oracle Users Group (RMOUG) Previous Year Income Comparison



Month	FY 2015	FY 2016	Month	FY 2015	FY 2016
June	\$675.00	\$225.00	December	\$2,700.00	\$2,105.00
July	\$855.00	\$970.00	January	\$11,890.00	\$8,200.00
August	\$1,270.00	\$1,420.00	February	\$2,165.00	\$1,200.00
September	\$675.00	\$1,545.00	March	\$-210.00	\$970.00
October	\$5,265.00	\$3,640.00	April	\$1,010.00	\$0.00
November	\$3,610.00	\$2,760.00	May	\$1,840.00	-

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Operating Expenses:

