



Rocky Mountain Oracle Users Group

RMOUG TREASURER'S REPORT

Period: January 1 – January 31, 2016

Prepared by John Jeunnette with input from Peggy King

SUMMARY/COMMENTS

RMOUG continues to be in a good financial position with money in the bank to cover current operations. Month-end account balances are listed below followed by income and expense details for the period.

Our six month certificate of deposit matured during this period and the funds have been shifted to the savings account.

The Treasurer has reviewed the transactions for the period and all posted transactions are in line with expectations. An updated budget with year to date data is presented below for review. Annual income and expenses distribution graphs are presented for discussion.

Income for period includes membership renewal and a large part of the Training Days registrations and exhibitor payments. The good news is that a significant spike in Membership income has pushed us past the previous year amount. It looks like Training Days income will trail last year by a small percentage.

Expenses for the period are typical for this time of year with Training Days expenses and normal operating expenses. The rest of the Training Days expenses will occur over the next few weeks.

A Training Days-specific accounting will be prepared by the Training Days Director.

BANK ACCOUNTS, BALANCES JANUARY 31, 2016

ACCOUNT	BALANCE	NOTES
Primary Checking	\$114,917.64	
Scholarship Fund	\$7,716.83	
Savings	\$76,313.19	
Total:	\$198,947.66	

PERIOD INCOME AND EXPENSES

Rocky Mountain Oracle Users Group (RMOUG)
Profit and Loss
January 2016

	Total
▼	▼
Income	
4100 Program Revenues	
4110 Registration	63,332.50
4120 Exhibitors	6,400.00
4130 Sponsorships	8,000.00
4140 Vendor Presentation	500.00
Total 4100 Program Revenues	78,232.50
4200 Membership Dues	
4210 Renewal Members	29,305.00
4220 New Members	75.00
Total 4200 Membership Dues	29,380.00
4300 Other Revenues	
4320 Interest Income	12.18
4360 Scholarships Received	301.00
Total 4300 Other Revenues	313.18
Total Income	\$107,925.68
Cost of Goods Sold	
5000 Budgeted Direct Expenses	
5200 Conference Expenses	1,920.00
5210 Gifts & Honorariums	194.00
Total 5200 Conference Expenses	2,114.00
5400 Event Management Expenses	
5410 Management Fees	9,000.00
5430 Registration Expenses	362.04
5440 Postage & Shipping	521.00
5450 Web Support	153.00
5470 Travel	312.98
Total 5400 Event Management Expenses	10,349.02
5600 Printing & Reproduction	1,112.64
Total 5000 Budgeted Direct Expenses	13,575.66

Total Cost of Goods Sold	\$13,575.66
Gross Profit	\$94,350.02
Expenses	
6300 Training Expenses	
6316 Room Rental	14,884.13
Total 6300 Training Expenses	14,884.13
7000 Operating Expenses	
7090 Credit Card Discounts	1,012.75
7240 Outside Services	
7242 Services - Peggy King	1,616.50
Total 7240 Outside Services	1,616.50
7420 Newsletter	
7425 Production	4,131.18
Total 7420 Newsletter	4,131.18
7450 SIGs	
7451 Meals	50.00
Total 7450 SIGs	50.00
7460 Information Systems	
7461 Services	23.88
Total 7460 Information Systems	23.88
Total 7000 Operating Expenses	6,834.31
Total Expenses	\$21,718.44
Net Operating Income	\$72,631.58
Net Income	\$72,631.58

BUDGET (JUNE, 2015 – MAY, 2016) VERSES ACTUALS (JUNE, 2015 – JANUARY, 2016)

Rocky Mountain Oracle Users Group (RMOUG)
 Budget verses Actual
 June 2015 - May 2016

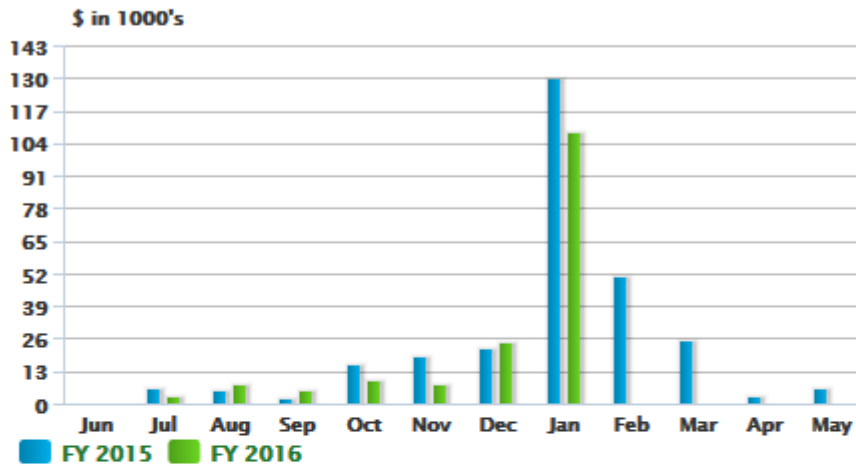
	Total	Actual YTD
▼	▼	January, 2016
Income		
4100 Program Revenues	250,000.00	120,897.50
4200 Membership Dues	30,000.00	42,940.00
4300 Other Revenues	10,000.00	638.95
Total Income	\$290,000.00	164,841.45
Cost of Goods Sold		
5000 Budgeted Direct Expenses		
5200 Conference Expenses	4,5000.00	2,901.93
5300 Conference Site Expenses	57,000.00	11,907.31
5400 Event Management Expenses	62,000.00	28,037.11
5500 Meals Expense	86,000.00	
5600 Printing & Reproduction	15,000.00	2,441.30
Total 5000 Budgeted Direct Expenses	224,500.00	45,287.65
Total Cost of Goods Sold	\$224,500.00	45287.65
Gross Profit	\$65,500.00	119,553.80
Expenses		
7000 Operating Expenses		
7010 Accounting & Tax Preparation	1,700.00	1,260.00
7050 Bank Service Charges	750.00	149.10
7090 Credit Card Discounts	2,600.00	2,411.73
7100 Depreciation	600.00	
7110 Dues & Subscriptions	60.00	60.00
7170 Insurance	3,000.00	
7190 Legal Fees	200.00	
7230 Office Supplies	200.00	
7240 Outside Services	15,000.00	11,372.50
7260 Postage and Delivery	1,500.00	
7270 Printing & Reproductions	500.00	
7330 Scholarships	5,500.00	1000.00
7370 Telephone	600.00	
7410 Board Meetings	500.00	173.44
7420 Newsletter	16,000.00	12,461.82

7440 Quarterly Meeting	10,000.00	7,620.51
7450 SIGs	150.00	415.94
7460 Information Systems	2,500.00	323.76
Total 7000 Operating Expenses	61,300.00	37,248.80
Total Expenses	\$61,300.00	52,132.93
Net Income	\$ 4,200.00	67,420.87

INCOME/EXPENSE DISTRIBUTION

Total Income:

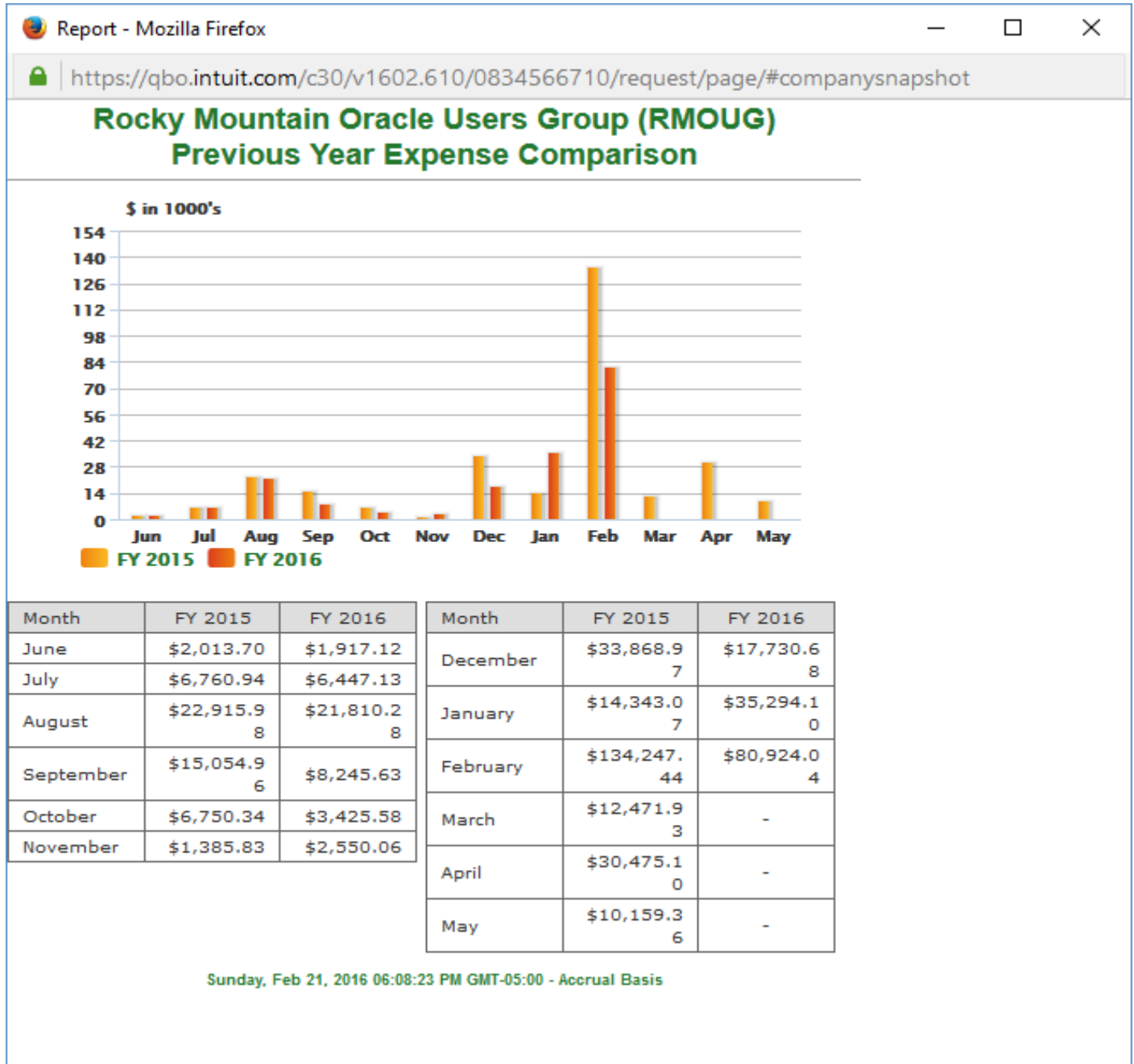
Rocky Mountain Oracle Users Group (RMOUG) Previous Year Income Comparison



Month	FY 2015	FY 2016	Month	FY 2015	FY 2016
June	\$744.40	\$226.47	December	\$22,189.26	\$24,081.09
July	\$5,712.86	\$3,121.43	January	\$129,997.77	\$107,925.68
August	\$5,517.67	\$7,866.43	February	\$50,622.58	\$0.00
September	\$2,277.95	\$4,841.21	March	\$24,913.70	-
October	\$15,767.86	\$9,258.05	April	\$2,762.77	-
November	\$18,858.25	\$7,521.09	May	\$5,762.31	-

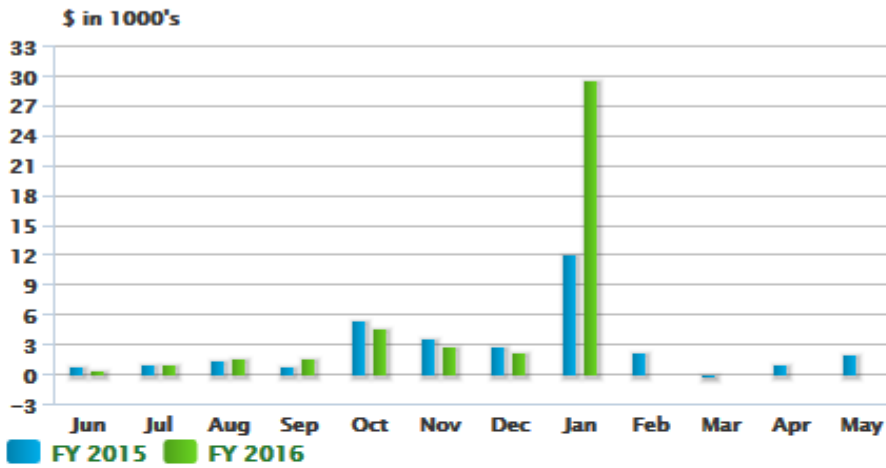
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Total Expenses:



Membership Income:

Rocky Mountain Oracle Users Group (RMOUG) Previous Year Income Comparison



Month	FY 2015	FY 2016	Month	FY 2015	FY 2016
June	\$675.00	\$225.00	December	\$2,700.00	\$2,105.00
July	\$855.00	\$970.00	January	\$11,890.00	\$29,380.00
August	\$1,270.00	\$1,420.00	February	\$2,165.00	\$0.00
September	\$675.00	\$1,545.00	March	-\$210.00	-
October	\$5,265.00	\$4,535.00	April	\$1,010.00	-
November	\$3,610.00	\$2,760.00	May	\$1,840.00	-

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Operating Expenses:

