



Rocky Mountain Oracle Users Group

RMOUG TREASURER’S REPORT

Period: February 1 – February 29, 2016

Prepared by John Jeunnette with input from Peggy King

SUMMARY/COMMENTS

Month-end account balances are listed below followed by income and expense details for the period.

The Treasurer has reviewed the transactions for the period and all posted transactions are in line with expectations. An updated budget with year to date data is presented below for review. Annual income and expenses distribution graphs are presented for discussion.

Income for period includes membership renewal and the last part of the Training Days registrations and vendor payments. Income for the rest of the fiscal year will be primarily membership renewals plus any Quarterly meeting sponsorships. Most, if not all, Training Days income has been received.

Expenses for the period include major Training Days expenses and normal operating expenses.

BANK ACCOUNTS, BALANCES JANUARY 31, 2016

ACCOUNT	BALANCE	NOTES
Primary Checking	\$84,764.97	
Scholarship Fund	\$6,716.83	
Savings	\$76,316.41	
Total:	\$167,798.21	

PERIOD INCOME AND EXPENSES

Rocky Mountain Oracle Users Group (RMOUG)
Profit and Loss
February 2016

	Total
▼	▼
Income	

4100 Program Revenues	435.00
4110 Registration	31,742.36
4120 Exhibitors	6,400.00
4130 Sponsorships	18,050.00
4140 Vendor Presentation	250.00
Total 4100 Program Revenues	56,877.36
4200 Membership Dues	
4210 Renewal Members	600.00
4220 New Members	600.00
Total 4200 Membership Dues	1,200.00
4300 Other Revenues	
4320 Interest Income	3.22
Total 4300 Other Revenues	3.22
Total Income	\$58,080.58
Cost of Goods Sold	
5000 Budgeted Direct Expenses	
5200 Conference Expenses	
5220 Committee Travel/Expenses	663.02
5270 Conference Supplies	199.90
Total 5200 Conference Expenses	862.92
5300 Conference Site Expenses	
5310 Site Expenses (Nondiscretion)	19,212.81
Total 5300 Conference Site Expenses	19,212.81
5400 Event Management Expenses	
5410 Management Fees	12,405.00
5430 Registration Expenses	1,264.58
5440 Postage & Shipping	890.19
5450 Web Support	-969.00
5470 Travel	4,111.79
Total 5400 Event Management Expenses	17,702.56
5500 Meals Expense	
5510 Meals for Attendees	67,869.50
5520 Meals (Discretionary)	5,383.24
Total 5500 Meals Expense	73,252.74
5600 Printing & Reproduction	1,550.47
5800 Miscellaneous Direct Expenses	580.00
Total 5000 Budgeted Direct Expenses	113,161.50
Total Cost of Goods Sold	\$113,161.50

Gross Profit	\$ -55,080.92
Expenses	
7000 Operating Expenses	
7090 Credit Card Discounts	606.25
7170 Insurance	61.00
7200 Meetings & Conferences	
7202 Internet Conference	8,595.00
Total 7200 Meetings & Conferences	8,595.00
7220 Miscellaneous	201.50
7240 Outside Services	
7242 Services - Peggy King	1,908.00
Total 7240 Outside Services	1,908.00
7260 Postage and Delivery	59.04
7270 Printing & Reproductions	198.00
7290 Professional Fees	190.90
7330 Scholarships	1,000.00
7440 Quarterly Meeting	
7447 Quarterly Meeting Travel	44.00
Total 7440 Quarterly Meeting	44.00
7450 SIGs	464.94
7452 Postage	5.00
Total 7450 SIGs	469.94
Total 7000 Operating Expenses	13,333.63
Total Expenses	\$13,333.63
Net Operating Income	\$ -68,414.55
Net Income	\$ -68,414.55

BUDGET (JUNE, 2015 – MAY, 2016) VERSES ACTUALS (JUNE, 2015 – JANUARY, 2016)

Rocky Mountain Oracle Users Group (RMOUG)
 Budget versus Actual
 June 2015 - May 2016

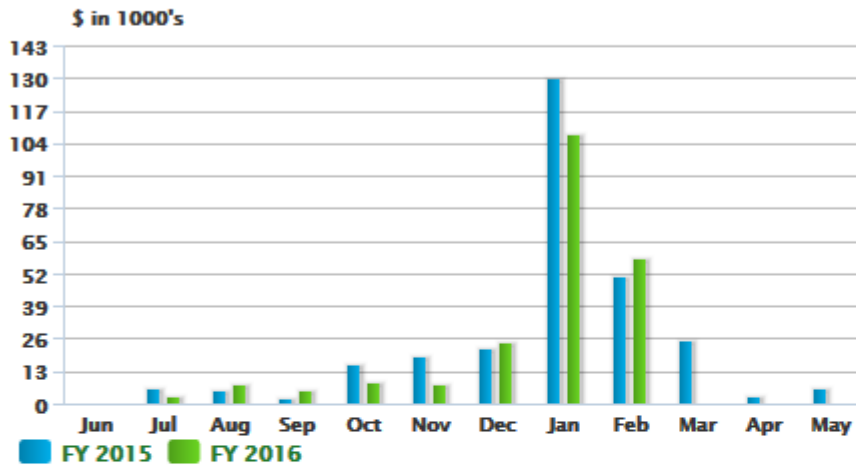
	Total	Budget YTD February, 2016	Actual YTD February, 2016
Income			
4100 Program Revenues	250,000.00	187,000.00	198,812.38
4200 Membership Dues	30,000.00	22,500.00	22,065.00
4300 Other Revenues	10,000.00	7500.00	1052.17
Total Income	\$290,000.00	217,500.00	221,843.53
Cost of Goods Sold			
5000 Budgeted Direct Expenses			
5200 Conference Expenses	4,5000.00	3,375.00	3,764.85
5300 Conference Site Expenses	57,000.00	42,750.00	31,120.12
5400 Event Management Expenses	62,000.00	46,500.00	45,739.67
5500 Meals Expense	86,000.00	64,500.00	73,192.74
5600 Printing & Reproduction	15,000.00	11,250.00	3,991.77
Total 5000 Budgeted Direct Expenses	224,500.00	168,375.00	158,389.15
Total Cost of Goods Sold	\$224,500.00		158,389.15
Gross Profit	\$65,500.00		63,445.38
Expenses			
6300 Room Rental			14,884.13
7000 Operating Expenses			
7010 Accounting & Tax Preparation	1,700.00	1275.00	1,260.00
7050 Bank Service Charges	750.00	562.50	149.10
7090 Credit Card Discounts	2,600.00	1950.00	2,935.48
7100 Depreciation	600.00	450.00	
7110 Dues & Subscriptions	60.00	45.00	60.00
7170 Insurance	3,000.00	2250.00	61.00
7190 Legal Fees	200.00	150.00	
7200 Meetings and Conferences			8,595.00
7220 Miscellaneous			201.50
7230 Office Supplies	200.00	150.00	
7240 Outside Services	15,000.00	11,250.00	13,280.50
7260 Postage and Delivery	1,500.00	1,125.00	59.04
7270 Printing & Reproductions	500.00	375.00	198.00

7330 Scholarships	5,500.00	4125.00	2000.00
7370 Telephone	600.00	450.00	
7410 Board Meetings	500.00	375.00	173.44
7420 Newsletter	16,000.00	12,000.00	12,461.82
7440 Quarterly Meeting	10,000.00	7,500.00	7,664.51
7450 SIGs	150.00	112.50	885.88
7460 Information Systems	2,500.00	1,875.00	323.76
Total 7000 Operating Expenses	61,300.00	45,975.00	50,499.93
Total Expenses	\$61,300.00		65,384.06
Net Income	\$ 4,200.00		-1,938.68

INCOME/EXPENSE DISTRIBUTION

Total Income:

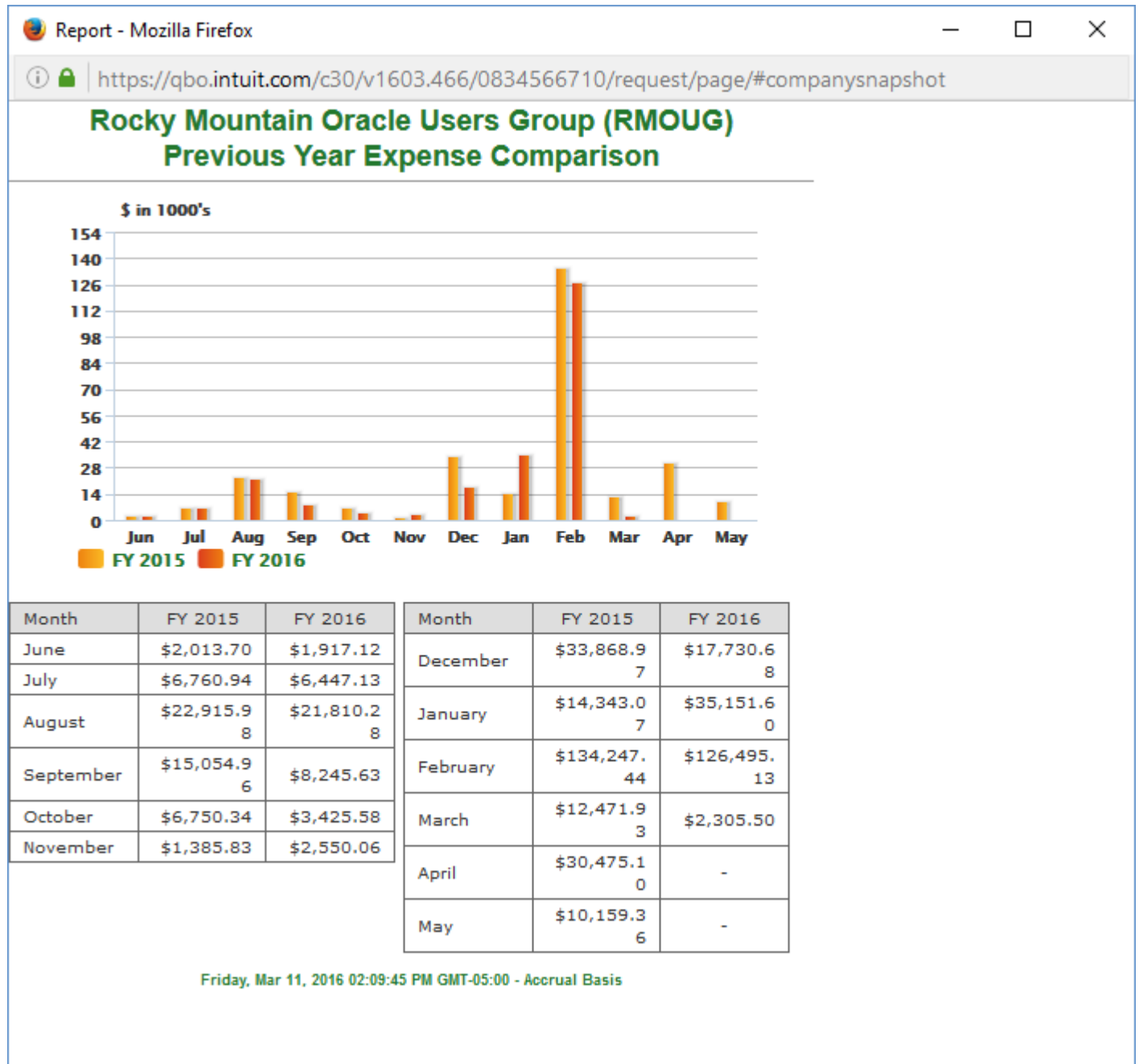
Rocky Mountain Oracle Users Group (RMOUG) Previous Year Income Comparison



Month	FY 2015	FY 2016	Month	FY 2015	FY 2016
June	\$744.40	\$226.47	December	\$22,189.26	\$24,081.09
July	\$5,712.86	\$3,121.43	January	\$129,997.77	\$107,783.18
August	\$5,517.67	\$7,866.43	February	\$50,622.58	\$58,080.58
September	\$2,277.95	\$4,841.21	March	\$24,913.70	\$0.00
October	\$15,767.86	\$8,363.05	April	\$2,762.77	-
November	\$18,858.25	\$7,471.09	May	\$5,762.31	-

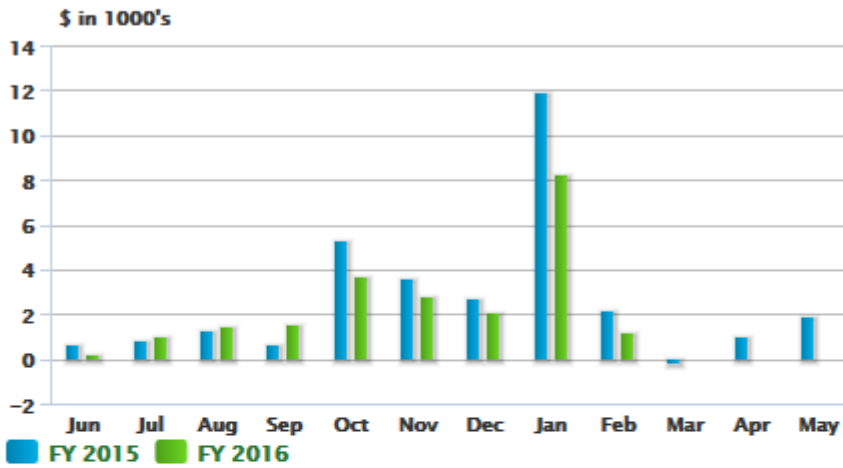
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Total Expenses:



Membership Income:

Rocky Mountain Oracle Users Group (RMOUG) Previous Year Income Comparison



Month	FY 2015	FY 2016	Month	FY 2015	FY 2016
June	\$675.00	\$225.00	December	\$2,700.00	\$2,105.00
July	\$855.00	\$970.00	January	\$11,890.00	\$8,200.00
August	\$1,270.00	\$1,420.00	February	\$2,165.00	\$1,200.00
September	\$675.00	\$1,545.00	March	-\$210.00	\$0.00
October	\$5,265.00	\$3,640.00	April	\$1,010.00	-
November	\$3,610.00	\$2,760.00	May	\$1,840.00	-

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Operating Expenses:

