



Rocky Mountain Oracle Users Group

RMOUG TREASURER'S REPORT

Period: December 1 – December 31, 2016

Prepared by John Jeunnette with input from Peggy King

SUMMARY/COMMENTS

Month-end account balances are listed below. Income and expense detail for the current period and current year to date verses previous year to date follow.

The Treasurer has reviewed the expense transactions for the period and all they are in line with expectations.

Income for period includes membership income, savings account interest, and Training Days registration and sponsorships. December is the beginning of the peak Training Days registration period.

Expenses for the period include normal operating expenses plus Training Days management and production costs.

BANK ACCOUNTS, BALANCES DECEMBER 31, 2016

ACCOUNT	BALANCE	NOTES
Primary Checking	\$45,429.35	
Scholarship Fund	\$5,704.83	
Savings	\$21,335.12	
Investment Account	\$50,001.09	
Total:	\$122,470.39	

Rocky Mountain Oracle Users Group (RMOUG)
Profit and Loss
 December 2016

	Total
Income	
4100 Program Revenues	931.25
4110 Registration	15,200.00
4120 Exhibitors	6,396.00
4130 Sponsorships	2,000.00
4140 Vendor Presentation	250.00
Total 4100 Program Revenues	\$ 24,777.25
4200 Membership Dues	795.00
4210 Renewal Members	1,125.00
4220 New Members	675.00
Total 4200 Membership Dues	\$ 2,595.00
4300 Other Revenues	
4320 Interest Income	0.52
Total 4300 Other Revenues	\$ 0.52
Total Income	\$ 27,372.77
Cost of Goods Sold	
5000 Budgeted Direct Expenses	
5300 Conference Site Expenses	
5310 Site Expenses (Nondiscretion)	10,203.18
5330 Internet Access Fees	60.00
Total 5300 Conference Site Expenses	\$ 10,263.18
5400 Event Management Expenses	
5410 Management Fees	4,500.00
5440 Postage & Shipping	0.47
Total 5400 Event Management Expenses	\$ 4,500.47
5600 Printing & Reproduction	644.43
Total 5000 Budgeted Direct Expenses	\$ 15,408.08
Total Cost of Goods Sold	\$ 15,408.08
Gross Profit	\$ 11,964.69
Expenses	
7000 Operating Expenses	

7090 Credit Card Discounts		403.96
7240 Outside Services		
7242 Services - Peggy King		1,735.75
Total 7240 Outside Services	\$	1,735.75
7460 Information Systems		
7461 Services		15.99
Total 7460 Information Systems	\$	15.99
Total 7000 Operating Expenses	\$	2,155.70
Total Expenses	\$	2,155.70
Net Operating Income	\$	9,808.99
Net Income	\$	9,808.99

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CURRENT YEAR-TO-DATE VERSES PREVIOUS YEAR-TO-DATE

Rocky Mountain Oracle Users Group (RMOUG) Profit and Loss

	<u>June-December, 2015</u>	<u>June-December, 2016</u>
Income		
4100 Program Revenues		2,921.25
4110 Registration	22,890.00	16,655.00
4120 Exhibitors	14,400.00	10,394.00
4130 Sponsorships	3,505.00	3,000.00
4140 Vendor Presentation		500.00
4190 Other	1,870.00	
Total 4100 Program Revenues	42,665.00	33,470.25
4200 Membership Dues		795.00
4210 Renewal Members	10,895.00	7,940.00
4220 New Members	1,770.00	1,275.00
Total 4200 Membership Dues	12,665.00	10,010.00
4250 Advertising	-95.00	150.00
4300 Other Revenues		
4320 Interest Income	8.77	9.16
4340 Meeting Income	267.00	2,140.00

Total 4300 Other Revenues	275.77	2,149.16
4900 Misc. Income	460.00	
Total Income	55,970.77	45,779.41
Cost of Goods Sold		
5000 Budgeted Direct Expenses		
5200 Conference Expenses		
5220 Committee Travel/Expenses		100.00
5240 Insurance (Convention Center)	787.93	810.59
Total 5200 Conference Expenses	787.93	910.59
5300 Conference Site Expenses		
5310 Site Expenses (Nondiscretion)	11,907.31	18,365.73
5330 Internet Access Fees		435.00
Total 5300 Conference Site Expenses	11,907.31	18,800.73
5400 Event Management Expenses		
5410 Management Fees	13,500.00	13,500.00
5440 Postage & Shipping	584.09	1.41
5450 Web Support	3,604.00	3,380.00
Total 5400 Event Management Expenses	17,688.09	16,881.41
5600 Printing & Reproduction	1,328.66	1,313.07
Total 5000 Budgeted Direct Expenses	31,711.99	37,905.80
Total Cost of Goods Sold	31,711.99	37,905.80
Gross Profit	24,258.78	7,873.61
Expenses		
7000 Operating Expenses		
7010 Accounting and Tax Preparation	1,260.00	
7040 Auto Expenses		27.00
7050 Bank Service Charges	149.10	46.00
7090 Credit Card Discounts	1,398.98	1,080.31
7110 Dues & Subscriptions	60.00	10.00
7210 Meals & Entertainment		24.32
7220 Miscellaneous		100.00
7230 Office Supplies		99.00
7240 Outside Services		
7242 Services - Peggy King	9,756.00	10,709.96
Total 7240 Outside Services	9,756.00	10,709.96
7260 Postage and Delivery		82.00
7290 Professional Fees		1,080.00
7330 Scholarships	1,000.00	6,000.00
7410 Board Meetings		
7412 Meals	173.44	20.98
Total 7410 Board Meetings	173.44	20.98
7420 Newsletter		

7425 Production	8,330.64	3,875.40
Total 7420 Newsletter	8,330.64	3,875.40
7440 Quarterly Meeting		
7441 Meals	748.39	2,493.98
7443 Printing	71.00	
7444 Quarterly Meeting - Heidi	499.00	
7446 Facility Rental	4,510.93	1,175.00
7447 Quarterly Meeting Travel	1,791.19	414.07
Total 7440 Quarterly Meeting	7,620.51	4,083.05
7450 SIGs	89.94	89.94
7451 Meals	276.00	
Total 7450 SIGs	365.94	
7460 Information Systems		
7461 Services	299.88	1,015.99
Total 7460 Information Systems	299.88	1,015.99
Total 7000 Operating Expenses	30,414.49	28,343.95
Total Expenses	30,414.49	28,343.95
Net Operating Income	-6,155.71	-20,470.34
Net Income	-6,155.71	-20,470.34

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